
NEWS RELEASE

FOR RELEASE: IMMEDIATELY

CONTACT: Pat Burke, patrick.burke@gavilon.com
T: (402) 889-4688

GAVILON AND AGMARK AGREE TO KEY TERMS TO FORM A JOINT VENTURE IN ABILENE, KANSAS

OMAHA, NEB. (SEPT. 24, 2014) – Gavilon Grain, LLC today announced that it has agreed to key terms to form a joint venture with AgMark LLC, which is owned by Farmway Co-op Inc., Cloud County Co-op Elevator Association and Randall Farmers Co-op Union. Under the agreed terms, Gavilon would sell a minority interest in the company's shuttle loader facility in Abilene, Kansas to AgMark. The strategic arrangement between Gavilon and AgMark would expand the facility's draw area and enable grain to move more efficiently from central Kansas to markets accessible on the BNSF and Union Pacific railroads.

"We are pleased to be in discussions with one of the largest grain cooperative organizations in the state to create better options for area producers," said Mike Barrett, regional vice president of North American Grain at Gavilon. "We see tremendous potential working together to deliver high quality Kansas grain to the marketplace more competitively than before."

"The Abilene facility complements our established grain origination and handling network," said Jeff Bechard, president of AgMark. "Gavilon is a strong asset-based company with a worldwide presence. Working together in Abilene will certainly make us better at what we do and ultimately bring greater value to our producers."

The Abilene facility is located at 513 West First Street and primarily handles wheat, corn, soybeans and milo. Visit the Abilene [webpage](#) to view current cash bids or contact Darrell Faircloth at 785.263.7275.

About Gavilon Grain, LLC

Gavilon Grain, LLC is a wholly owned subsidiary of The Gavilon Group. The Gavilon Group, LLC connects producers and consumers of feed, food and fuel, linking agricultural supply with demand through its global supply chain network. The company provides origination, storage and handling, transportation and logistics, marketing and distribution, and risk management services to customers and suppliers across the globe.

Headquartered in Omaha, Neb., Gavilon employs 2,000 people at nearly 300 facilities and offices worldwide. For more information, please visit www.gavilon.com.

About AgMark

AgMark LLC is a north central Kansas-based grain company headquartered in Beloit, Kansas that was created in 1999 to bring long-term grain marketing solutions to its producer members. AgMark LLC is owned by three farmer

cooperatives: Farmway Co-op, Inc. of Beloit; Cloud County Co-op Elevator Association of Concordia; and Randall Farmers Co-op Union of Randall. For more information about AgMark please visit our website at www.agmarkllc.com.

###